

**AGEC - 2011 Farm Records, 1.00 Credit**

Level: Lower

In this course, students will learn data navigation, extraction, creation techniques and evaluation of records pertaining to operations and management of agricultural entities such as agronomy, animal units, and financial data.

**AGEC - 3213 Farm & Rural Business Mgmt I, 3.00 Credits**

Level: Lower

This is the first in a two semester series where both the production management and financial management of a rural or farm business are studied. The course emphasizes the skills needed to manage a profitable business including analysis of financial statements, record keeping, key production management areas, leadership and decision-making skills. Aspects and functions of management as well as types of decision making will be introduced. Acquiring and organizing financial management information will be the primary emphasis of the course including constructing and analyzing financial statements and pertinent production information. The importance of good management (financial and otherwise) to the success of the business will be stressed.

**AGEC - 4303 Farm & Rural Business Mgmt II, 3.00 Credits**

Prerequisite(s): AGEC 3213 with D or better

Level: Lower

This is the second in a two semester series where both the production management and financial management of a rural or farm business are studied. The course emphasizes the skills needed to manage a profitable business including analysis of financial statements, record keeping, key production management areas, leadership and decision-making skills. The relationship between good management performance and financial success will be stressed. The primary emphasis of the course is improving management skills and acquiring resources for management. This includes farm business organization and transfer, as well as the acquisition of resources for rural enterprises. The importance of risk management and enterprise analysis to the success of the business will be stressed.

**AGEC - 5003 Agricultural Policy, 3.00 Credits**

Prerequisite(s): AGEC 4303 with D or better

Level: Upper

Upper Level

This course includes an analysis of the causes, nature, and effects of government participation in agriculture; and interrelationship of the American agriculture and agribusiness sector with the political and economic system, public administration, and interest group representation.